

## PROPUESTA TECNICO ECONOMICA N ° 168b – 2024/PT/FS

**SERVICIO AGENCIAMIENTO (US AGENT) Y CONSULTAS TÉCNICO-NORMATIVAS****OCEANO SEAFOOD S.A.**  
**Callao, Perú****I. OBJETIVOS**

- Representar a la empresa como US Agent según lo solicitado por la FDA para el trámite del FFRN, a todos sus establecimientos, con nuestra sucursal en EEUU, FS GLOBAL GROUP LLC. Desde finales de 2024 hasta finales de 2026.
- Realizar el trámite de renovación de sus registros en el periodo fijado por la FDA, de octubre a diciembre 2024.
- Absolver consultas dentro del marco técnico-normativo sanitario de la FDA.

**II. ALCANCE**

Nombre de la Empresa	Establecimiento - Dirección	FFRN
OCEANO SEAFOOD S.A.	Calle Los Pescadores Nro 994, Paita, Piura 20701, Peru	13838604768
OCEANO SEAFOOD S.A.	Muelle Pesquero S/N Puerto Matarani, Islay, Arequipa 04415, Peru	16903862116
OCEANO SEAFOOD S.A.	Calle Carlos Concha 180, Callao, Callao 07021, Peru	12778166726
OCEANO SEAFOOD S.A.	Car. Paita - Sullana Km 51 Z.I. Parte Alta San Lucas de Colan, Paita, Piura 20700, Peru	19069236920

**III. METODOLOGÍA**

- A través de la plataforma de la FDA se realizará el trámite de renovación de los registros FFRN a los cuatro (04) establecimientos.
- La empresa recibirá la impresión virtual de sus registros renovados, periodo 2025-2026.
- La empresa recibirá el certificado US Agent 2025-2026 para los cuatro (04) establecimientos.
- En el caso la empresa realice una consulta técnico-regulatoria se considera la emisión de un informe que atienda la consulta. El informe se emite por defecto digitalmente en español.

**IV. REQUERIMIENTOS**

- Completar un formato en Excel que Grupo FS alcanzará en caso deseen modificar/actualizar la información de sus registros FFRN.

**V. PRESUPUESTO**

Actividad	Tiempo	Costo (US \$)
Renovación Registros (FFRN), Periodo enero 2025 a diciembre 2026 para 04 establecimientos	24-48 horas	1 587
Servicio de Agenciamiento - US Agent para 04 establecimientos.	2 años	
Consulta técnico normativa por productos se exporten a EEUU (marco FDA).	1 semana	120 por consulta

**VI. CLIENTES**

De manera referencial se citan algunos de nuestros principales clientes.

#	Empresa	Establecimientos	País
1	LECHE GLORIA S.A.	2 plantas de proceso	Perú
2	AUSTRAL GROUP	4 plantas de proceso y 3 almacenes	Perú
3	DINAY BLUEWAVE	1 planta de proceso	Marruecos
4	SABANALAC – EL POMAR	1 planta de proceso	Colombia
5	DIMPROKEL	1 planta de proceso	Ecuador
6	SERVICIOS EXAL (por ISM – INDUSTRIAS SAN MIGUEL)	1 planta de proceso	Perú
7	GREEN PERÚ	1 planta de proceso	Perú
8	PROCESADORA CATALINA	1 planta de proceso	Perú
9	ASEPTIC PERUVIAN FRUIT	1 planta de proceso	Perú
10	QUALA	1 planta de proceso	Colombia

**VII. PAYMENT TERMS**

- 100% upfront

By signing below, I accepted the scope, terms, and conditions of this proposal. All payments must be in US dollars in the form of a wire transfer into **FS GLOBAL GROUP LLC**'s bank account. The banking information is as follows:

Name of the company: FS GLOBAL GROUP LLC  
 Address: 8200 NW 41 ST #315, Doral, FL 33166, USA  
 Telephone: +1(305) 4640048  
 Type of account: Checking  
 Account number: 776165752 SWIFT CHASUS33 Routing 021000021  
 ACH Transfer: 776165752 SWIFT CHASUS33 Routing 267084131  
 Bank Name: CHASE BANK  
 Bank address: JPMorgan Chase 270 Park Avenue New York, NY 10017  
 Bank phone: +1(800) 9359935  
 ZELLE transfer: [pfranco@grupofs.com](mailto:pfranco@grupofs.com)

**OCEANO SEAFOOD S.A. will be responsible of the wire transfer costs**

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Printed name

\_\_\_\_\_  
Position

August 28<sup>th</sup>, 2024

## CONSIDERATIONS

### A. Service risks

FS GLOBAL GROUP has identified the existence of the following risks. These risks must be controlled and minimized to guarantee the success of the service on the estimated time.

- Change of coordinator during the execution of the service.
- Requests or requirements not contemplated in the scope of the proposal.

### B. Information Confidentiality

FS GLOBAL GROUP guarantees the confidentiality of the information that the client or supplier could provide during the course of the service and guarantees the intellectual property of the client or supplier.

### C. Change of scope

The estimated time was based on the information provided by the client. These estimates could be modified if FS GLOBAL GROUP finds requirements that have not been contemplated in the initial estimate or in the case some risks detailed on item A appeared. Therefore, the prices stated could be adjusted with the proper communication to the client, detailing the reasons and new prices.

### D. Personnel exclusivity

The client commits to not establish any employment relationship with FS GLOBAL GROUP personnel, during the service and neither after six (06) months after complete completion of the service. This includes the impossibility of hiring, contracting, sub-contracting (full or part-time), to any person of FS GLOBAL GROUP staff, whether these personnel are employed or hired by FS GLOBAL GROUP.

### E. Proposal validity

This offer is valid for one (01) calendar year.

### F. Cancellation Policy

Any of parties may terminate this service by means of a written communication to the contact person of the counterpart, with not less than thirty (30) calendar days to the effective termination. This does not release any of the parts to fulfill acquired obligations and those that may be pending execution.

### G. Authorization of Use of Personal Data

By accepting this proposal, the client declares to know that the personal data provided to FS GLOBAL GROUP is incorporated into our customer data bank and that said information will be used for the purposes of managing the products and / or services requested and / or contracted (including debt collection, financial operations management and correspondence, evaluations, sending information or advertising about the services, among others). This information will be treated in a strictly confidential manner and respecting the technical security measures applicable to each category and type of treatment of the Databases as provided by Law No. 29733, Law on Protection of Personal Data (hereinafter, the Law) and its Regulations, approved by Supreme Decree No. 003-2013-JUS.

You may revoke your consent or exercise the rights of access, rectification or opposition by sending a communication to the following email address [jcaceres@grupofs.com](mailto:jcaceres@grupofs.com).