

Lima, 05 DE JULIO DE 2018

Señores

**PORT LOGISTICS S.A.C.**

Presente.-

Att.: CONNIE REDHEAD / MARIA VASCONES

Ref.: Instrucciones de embarque 01x20 DRY con PURE DE MANGO ORGANICO ASEPTICO VARIEDAD CRIOLLO// ASEPTIC ORGANIC CRIOLLO MANGO PUREE

Estimados señores:

Mediante la presente nos es grato saludarlos y a la vez hacerles llegar las instrucciones para el siguiente embarque:

Embarcador: AGROMAR INDUSTRIAL S.A.  
Consignatario: ENCORE FRUIT MARKETING, INC.  
Notificante: R.A. FARROW (US)  
POL /POD: PAITA-PERU / LONG BEACH - USA  
M/N SEALAND MANZANILLO 811N  
ETD Paíta: 13/07/2018  
Booking: 087LIM278704  
Cía. Naviera: MSC

Producto:

80 CIL. DE ACERO CON 16.00 TM NT y 20.00 TM BT APROX. CON PURE DE MANGO ORGANICO ASEPTICO VARIEDAD CRIOLLO (ASEPTIC ORGANIC CRIOLLO MANGO PUREE ACONDICIONADOS EN 01x20' DRY FCL VALOR CFR US\$ 20,720.00

**\*\* Los contenedores se cargarán según indico a continuación: 80 CILINDROS EN CADA CONTENEDOR.**

**LUNES 09/JULIO/2018 A LAS 9:00 AM**

**“SOLO SE ACEPTARÁN CONTENEDORES LIMPIOS”**


Lugar de producción y cargado del contenedor: Calle “D” S/N. de la Zona Industrial Municipal II de Sullana, Sullana, Piura., Contacto: Sr. Omar Garcia, RPM #945279353

Exportación sujeta al D.S.Nº 104-95-EF. (Drawback)

Se utilizará la Factura Nº 004-XXXX con fecha 09/07/2018

Se adjunta matriz del B/L, Booking.

Atentamente,

**AGROMAR INDUSTRIAL S.A.**  


IVANESA R. VARILLAS MACEDA

**AGROMAR INDUSTRIAL S.A.**

**Dpto. de Exportaciones**

Tf. 4400653 / 4423993, Fax 4423693 NEXTEL. 405\*8542 Cel. 969591022 RPM. \*175728

AGROMAR INDUSTRIAL S.A.  
AV. PASEO DE LA REPUBLICA 3195,  
OF 902, LIMA 27, PERU  
PH: 511 4423993 FAX 511 4423693.  
FDA REG. N 15724205476

BOOKING: 087LIM278704

ENCORE FRUIT MARKETING, INC  
120 WEST BONITA AVE., SUITE 204  
SAN DIMAS, CA 91773, USA  
PH: 909 394 5640  
ATTN: MR. WES UYEMURA

R.A. FARROW (US)  
131 SW 156<sup>TH</sup> ST, N° 200  
SEATTLE, WA 98166 USA  
PH: 206 988 4317 FAX: 206 244 1861

| SEALAND MANZANILLO 811N PAITA, PERU

LONG BEACH, USA

AGROMAR	01x20' DRY FCL/FCL SLAC*	20,000.00
INDUSTRIAL	80 STEEL DRUMS CONTAINING:	KG BT APROX
S.A.	16.00 MT NT OF ASEPTIC ORGANIC CRIOLLO MANGO PUREE)	
	(16,000.00 KG NT PURE DE MANGO ORGANICO ASEPTICO VARIEDAD	
CRIOLLO)		
	CUSTOM TARIFF N° 2008.99.30.00	
	P.O. CA 26026-012	
	PERUVIAN ORIGIN	
	PRODUCER: AGROMAR INDUSTRIAL S.A.	
	FREIGHT PREPAID	
	CLEAN ON BOARD	

**MEDITERRANEAN SHIPPING COMPANY S.A.**

("Carrier")  
 MSC Agency Country: PERU City: LIMA  
 Address: Av. Álvarez Calderón 185, Sto. Piso, San Isidro  
 Tel: 51 1 221 7561 email: PER-info@msc.com

**BOOKING CONFIRMATION**

Booking Number: 087LIM278704  
 Date and Time: 03-07-2018

SHIPPER / EXPORTER: AGROMAR INDUSTRIAL SA  
 Nbr of Continuation Pages (if any): Page 1 of 2  
 Nbr of Reefers Pages (if any): Page 1 of 2

Tel: 4410647 Fax: XXXXXXXXXXXX e-mail: XXXXXXXXXXXX  
 B/L or Sea Waybill Number (if known): XXXXXXXXXXXX  
 Service Contract Number (if known): R08712050000012

CONSIGNEE (if known): ENCORE FRUIT MARKETING, INC  
 BOOKING PARTY (if different from Shipper/Exporter): XXXXXXXXXXXX  
 Tel: 9093945640 Fax: XXXXXXXXXXXX e-mail: XXXXXXXXXXXX

NOTIFY PARTY (if known): R.A. FARROW  
 SECOND NOTIFY (if known): XXXXXXXXXXXX  
 Tel: 2069884317 Fax: XXXXXXXXXXXX e-mail: XXXXXXXXXXXX

EMPTY CONTAINER PICKUP LOCATION: PICKUP DATE: EARLIEST DATE FOR GOODS DROP-OFF: LATEST DATE FOR GOODS DROP-OFF:  
 XXXXXXXXXXXX XXXXXXXXXXXX XXXXXXXXXXXX XXXXXXXXXXXX

PRE-CARRIAGE MODE OF TRANSPORT: SHIPPING INSTRUCTIONS CLOSING DATE:  
 XXXXXXXXXXXX XXXXXXXXXXXX

PLACE OF RECEIPT (Combined Transport): PORT OF LOADING: PORT OF DISCHARGE: PLACE OF DELIVERY (Combined Transport):  
 XXXXXXXXXXXX PAITA (Perú) LONG BEACH, UNITED STATES XXXXXXXXXXXX

VESSEL & VOYAGE NO.: E.T.D.: E.T.A.: ON-CARRIAGE MODE OF TRANSPORT:  
 SEALAND MANZANILLO 811N 13/07/2018 31/07/2018 XXXXXXXXXXXX  
*The E.T.D. / E.T.A. are estimates only - subject to change without notice.*

*Full and complete details of Consignee and Notify Parties (full name, address, telephonenumber, email and fax if available) must be provided or delays may occur and extra costs and charges may be incurred.* *Any Container(s) accepted/returned on dates other than agreed will be subject to be subject to detention/demurrage/storage/charges. The carrier reserves the right to cancel this booking should the Container(s) not be loaded/picked-up on the dates agreed.*

**CARGO DESCRIPTION FURNISHED BY THE SHIPPER**

Qty of Containers	Equipment Type	Description of Packages and Goods - Harmonised System (H.S.) Code (Continued on attached Continuation Page(s), if applicable)	Gross Cargo Weight	Measurement (always required for out of gauge cargo)
1	20' DRY VAN	<p>ORGANIC ASEPTIC CRIOLLO MANGO PUREE SS</p> <p>HS CODE: 200899</p> <p>Cargo condition: FCL/FCL</p> <p>Gate Out Empty: NEPTUNIA PAITA</p> <p>In Gate Full: TPE PAITA</p>	20,000.00 kg	
			20,000.00 kg	

DECLARED VALUE: XXXXXXXX  
 DANGEROUS GOODS (Y/N): NO  
 TECHNICAL NAME: XXXXXXXX  
 IMO CLASS:  
 U.N. NUMBER:  
 FLASHPOINT:

FREIGHT & CHARGES: Charges not listed are subject to the Carrier's standard tariff unless otherwise agreed in advance (see also Clause 4 on Page 2):

FRT PREPAID AS PER AGREEMENT  
 ELSEWHERE:  
 COMPANY TO INVOICE:



MEDITERRANEAN SHIPPING COMPANY S.A.

BOOKING CONFIRMATION

Booking Number: 087LIM278704

Date and Time: 03-07-2018

Terms and conditions of the Carrier's Bill of Lading or Sea Waybill ("Contract of Carriage" - available at https://www.msc.com/che/contract-of-carriage) apply as from the issuance of this Booking Confirmation as if incorporated by reference.

1) Parties and Contract Terms

This Booking Confirmation forms a contract between the Carrier and the Merchant as defined in the Contract of Carriage.

2) Description of Goods (see clauses 14 and 15 of the Contract of Carriage)

Should the description of the Goods provided at the time of booking or as amended be inaccurate, the Merchant is liable for all resulting increased charges, costs, expenses, losses and damages whatsoever.

3) Goods, Packing and Container Weights:

(a) Dangerous or hazardous Goods have been accepted by the Carrier in reliance of the Merchant's notice of their full and true nature. The Merchant's dangerous or hazardous goods declarations must be in the format required by all applicable regulations.

(b) Goods include any packaging and any packing materials used to secure the cargo in the Container. It is the Merchant's responsibility to ensure that packaging and packing materials, especially timber, comply with all applicable requirements and their import is permitted in the country of destination. The weight of packaging and packing must be included in the total weight declared for each Container.

(c) Incorrectly declared weights of Goods directly affect the safety of the Vessel and all persons involved in the transportation of the Goods and the Merchant must take care to properly evaluate the weight of the Goods.

(d) Overloaded Containers are not permitted to be carried by law and the Merchant must not exceed the maximum weight limit indicated on each Container. If the Merchant fails to comply with these provisions the Carrier reserves the right to deal with such Goods as it sees fit including but not limited to not loading the Goods, stopping Goods in transit, discharging at the next port and/or repacking them and levying extra charges, and the Merchant is strictly liable to indemnify the Carrier for all costs, losses, delays, damages, fines, increased charges and any other consequences whatsoever arising.

4) Freight and Charges

Freight and charges are based on the instructions provided at the date of this Booking Confirmation and may change if the shipper's instructions change. Unless otherwise agreed in advance, the applicable tariff for freight and charges for the Goods is the tariff in effect as at the date the Carrier takes possession of the Goods. The Carrier reserves the right to amend the freight and charges if the Carrier's tariff changes after the date hereof up until the Carrier takes possession of the Goods.

5) Use of Booking Agents

Where the Merchant uses a booking agent, the Merchant warrants that the booking agent has the authority to enter into this contract, receive original bills of lading and provide confirming instructions to the Carrier, until the Merchant advises the Carrier otherwise in writing.

6) Damage to Cargo Due to Atmospheric Conditions

Save where Goods are carried in an operating refrigerated Container, the Carrier has no liability whatsoever for loss or damage to the Goods caused by variations in atmospheric conditions (e.g., temperature, humidity).

7) Container Seal(s)

Notwithstanding the provision of Container seal(s) by the Carrier, it is the Merchant's responsibility to ensure the type of Seal affixed to the Container(s) is in compliance with all applicable regulations.

8) Fumigation / Phytosanitary

It is the Merchant's responsibility to provide fumigation and/or phytosanitary certificates in good time for presentation to authorities as required and the Merchant is responsible for all consequences of failing to do so.

9) Extra Charges

The Merchant is advised that extra charges may be levied by local authorities in addition to the freight and charges listed on Page 1 or described in the Carrier's tariff and payable before the Goods can be delivered. The Carrier may be required to collect the extra charges on behalf of the local authorities.

10) Sanctions and Import/Export Control Laws

It is the Merchant's responsibility to ensure that this Booking Confirmation complies with all applicable trade sanctions and import/export control laws (Sanctions). The Merchant is strictly liable to indemnify the Carrier for all costs, losses, damages and consequences whatsoever arising out of any failure by the Merchant to comply with Sanctions. Carrier reserves the right to ensure compliance with Sanctions applicable to the Carrier.

11) Sending of Bills of Lading and Sea Waybills

Bills of Lading or Sea Waybills will be available for the Merchant to collect from the MSC Agency office, but should the Merchant request them to be sent, this shall be at the Merchant's own risk and expense. Carrier and MSC Agency accept no liability whatsoever.

12) Mode of Transport, Vessel, and Voyage Number

The information provided in these fields is anticipated at the time of the booking. Carrier reserves the right to change any of them.

13) Late Customs Declaration Fines

When it is the Merchant's responsibility to file customs declarations and the Carrier is fined in consequence of the Merchant's late, incomplete or erroneous filing the Merchant shall indemnify the Carrier for the fine and for all costs, losses and expenses whatsoever incidental thereto.

14) Contract of Carriage

The information furnished on this Booking Confirmation will be used to issue the Contract of Carriage.

Signature, date and stamp (subject to local requirements):

Person in Charge:

Tel.:

e-mail:

CLAUSES FOR LOCAL REQUIREMENTS



120 W. Bonita Ave., Suite 204  
 San Dimas, CA 91773-3035 U.S.A.  
 Phone: 909-394-5640 Fax: 909-394-5646

# Purchase Release

P/R#: CA-26026-012

Date: 06-29-18

Page: 1 of 2

SUPPLIER: AGROMAR INDUSTRIAL S.A.  
 ATTN: FABIAN HIDALGO LAZO  
 AV. PASEO DE LA REPUBLICA 3195  
 OF. 902  
 SAN ISIDRO, LIMA, 27

SHIP VIA: 20' DRY CONTAINER  
 VIA ALL WATER SERVICE

SHIP TO ARRIVE: SHIP PROMPT - LA PORT

SHIP TO: ENCORE FRUIT MARKETING C/O  
 LA PORT  
 CONTACT: Wes Uyemura  
 PH 909 394-5640  
 wuyemura@encorefruit.com

FOB: CFR LOS ANGELES, CA INCLUDING TH

TERMS: \*SEE BELOW

MASTER PO: CA-26026-000

INVOICE: ENCORE FRUIT MARKETING, INC  
 ATTN: ACCOUNTS PAYABLE  
 120 WEST BONITA AVE., SUITE 204  
 SAN DIMAS, CA 91773 USA

RELEASE PO: CA-26026-012

RELEASE#: 12

BALANCE TO SHIP: 690 DR

EFM REF: CA-20816

FREIGHT

PPD XX	COL
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Quantity	Size	Description	Price	Unit
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1 FULL CONTAINER LOAD (16,000 KGS)		ORGANIC ASEPTIC CRIOLLO MANGO PUREE SS 14-16 BRIX, NON-ACIDIFIED QUALITY PER AGROMAR SPEC DATED DEC 15, 2014 2017-2018 CROP, KOSHER PACKING LIST XII	\$1,295	MT
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FCL = 80 x 200 KG CYLINDRICAL DRUMS = 16,000 KGS, FLOOR LOADED

**\*TERMS:**

1. PAYMENT BY WIRE TRANSFER AFTER RECEIPT OF SHIPPING DOCUMENTS.
2. ORDER SUBJECT TO COA APPROVAL. COA AND LABEL TO BE SENT TO ENCORE PRIOR TO SHIPMENT. ATTACHED PACKING LIST XII APPROVED TO SHIP.
3. REFERENCE ENCORE PO# ON LABEL OF DRUMS AND ALL PAPERWORK, INCLUDING BOL, COA AND SHIPPING DOCUMENTS.
4. IF PALLETIZED SHIPMENT, ALL PRODUCT MUST BE PROPERLY PALLETIZED AND MARKED ACCORDING TO ISPM15 STANDARDS AND HAVE THE IPPC TRADEMARKED GRAPHIC SYMBOL ON PALLETS OR PRODUCT WILL BE REJECTED.
5. ORDER SUBJECT TO APPROVAL OF HEAVY METAL AND PESTICIDES ANALYSIS RESULTS.

**OTHER REQUIREMENTS;**

- > ALL PRODUCT SHOULD HAVE MINIMUM 80% SHELF LIFE REMAINING ON DELIVERY UNLESS OTHERWISE AGREED UPON.

GK/wu

"Note to Seller: ENCORE FRUIT MARKETING INC. A CALIFORNIA CORPORATION PURCHASES THIS PRODUCT (THESE PRODUCTS) FOR RESALE AND MAKES NO FINAL WARRANTIES DIRECT OR IMPLIED FOR THE PRODUCT(S). ALL CLAIMS FOR PRODUCT LIABILITY WILL BE FOR THE ACCOUNT OF THE MANUFACTURER."

Encore Fruit Marketing Inc.  
 A California Corporation

By: Wes Uyemura



120 W. Bonita Ave., Suite 204  
 San Dimas, CA 91773-3035 U.S.A.  
 Phone: 909-394-5640 Fax: 909-394-5646

# Purchase Release

CA-26026-012

Date: 06-29-18

Page: 2 of 2

Quantity	Size	Description	Price	Unit
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- > REQUIRED FOR EVERY SHIPMENT;
  - > INVOICE AND CERTIFICATE OF ORIGIN
  - > CO-SHIP OR PRE-SHIP SAMPLE UNLESS OTHERWISE ARRANGED
  - > CERTIFICATE OF ANALYSIS INCLUDING PACK DATE AND MICRO RESULTS
  - > TAMPER-EVIDENT SEALS REQUIRED. FOR DRUM SHIPMENTS PROVIDE MANIFEST WITH SEAL NUMBERS
  
- > PRODUCT LABELS MUST INCLUDE THE FOLLOWING:
  - PRODUCT NAME
  - PRODUCTION DATE
  - KOSHER SYMBOL
  - LOT NUMBER
  - NET WEIGHT
  - MANUFACTURER NAME AND ADDRESS
  
- > FDA REG. NUMBER TO BE REFERENCED ON OCEAN BOL & ALL OTHER SHIPPING DOCS.
  
- > SELLER TO PROVIDE ISF INFO 72 HOURS PRIOR TO LOADING CONTAINER VIA EMAIL TO wuyemura@encorefruit.com, IF APPLICABLE.
  
- > ALL PACKAGING MUST BE CLEAN, FREE OF RUST AND SIGNIFICANT DENTS.
  
- > NOTIFY PARTY ON B/L TO SHOW: R.A. FARROW (US)  
 131 SW 156TH ST, NO. 200  
 SEATTLE, WA 98166 USA  
 PH 206 988-4317 FAX 206 244-1861  
 EMAIL: Donna.Xing@farrow.com
  
- ALL OTHER TERMS AND CONDITIONS PER ENCORE PO WA-26026-000 DATED 12.18.17  
 EMAILED TO FEDERICO AND IVANESA @ AGROMAR 6.29.18

GK/wu

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Encore Fruit Marketing Inc.  
 A California Corporation

By: WU